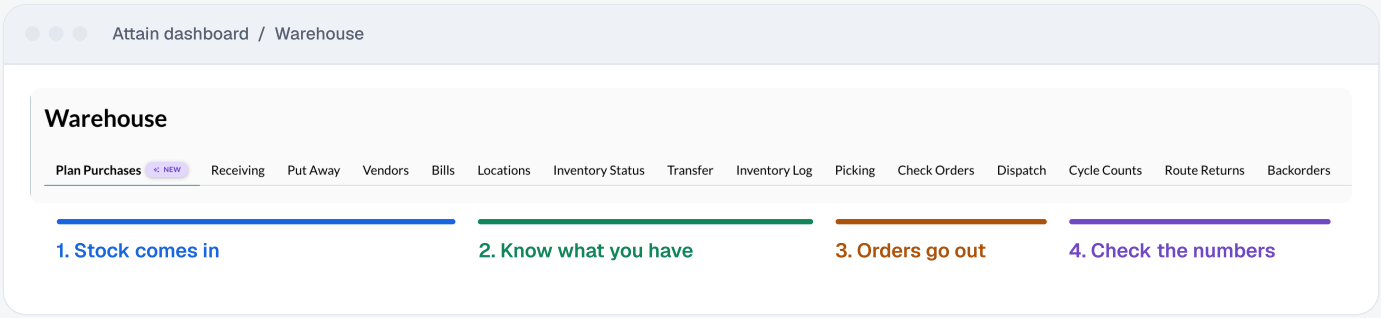
Prepared for C&G Snacks

How distributors are taking advantage of Attain's warehouse platform

Buying, stock, picking, trucks and the end-of-day count, connected in one system. Each tab is one step, and together they run the whole warehouse.



What we heard from C&G

In your own words

From our calls on October 28, October 29 and November 4.

Purchasing

The purchasing is becoming a nightmare for us. There's no doubt about it.

C&G, Oct 29 call

The whole operation

We're not disorganized, we're just overwhelmed. We need the systems to be in place.

C&G, Oct 29 call

Stock

Every morning we're scrambling when we're low on inventory. Who gets what?

C&G, Nov 4 call

Lost sales

There's 20 cases there that were sold but never fulfilled, and we have no idea.

C&G, Oct 29 call

Counting

We're taking inventories every day for certain products... it's getting to be a process now with 453 items.

C&G, Oct 28 call

Loading

Every morning when we're loading the trucks... take six because we need to save some for the other trucks.

C&G, Oct 28 call

Inventory

The way I got to track the inventory now is crazy. It's on a spreadsheet.

C&G, Nov 4 call

Brim's

That system for tracking that is a nightmare.

C&G, Oct 28 call

Warehouse

We memorize where everything is.

C&G, Oct 28 call

Stock

We have a lot of problems where we're low on product, but now we got orders coming in.

C&G, Oct 29 call

Expiry

We get messed up sometimes with the warehouse employees not rotating properly.

C&G, Oct 28 call

Shrink

That could be either stolen or mistake. Like where is that track?

C&G, Oct 29 call

Loading

Loading the trucks was easy a year ago.

C&G, Oct 28 call

Payables

We need a payable system. We got to know where the company is exactly.

C&G, Oct 29 call

Routes

One route is really weak, and another route has too many orders.

C&G, Nov 4 call

Purchasing

We're doing manual POs. Before we do the purchase order, we're running out getting the inventory.

C&G, Oct 29 call

Time

We don't have the time to get organized.

C&G, Oct 28 call

Routes

I'll put a pin for every store and then just route it manually.

C&G, Oct 29 call

The full cycle, tab by tab

Four steps that run in a loop

Read the tabs left to right: buy it, store it, ship it, then check the numbers. Backorders and low stock feed the next purchase, and the cycle starts again.

01 Inbound

Stock comes in

Buy faster and closer to what you sell. This matters more with every product and warehouse you add.

Plan Purchases
Ditch the spreadsheet formulas. Suggested quantities come from your own sales, and turn into a purchase order for each vendor in a few clicks.

Receiving
Check each delivery against its purchase order, so short or wrong shipments get caught at the dock.

Put Away
Every case goes to a named spot on the shelf, so it can be found again.

Vendors
Who you buy from, what they carry and what they charge, side by side.

Bills
What you owe each vendor and when it is due, without a separate payables sheet.

02 Inventory

Know what you have

See every item and its exact quantity in every location, in every warehouse, from one screen. The bigger you get, the more this matters.

Locations
Every aisle, shelf, zone and staging area named, so nobody has to memorize where things live.

Inventory Status
Every item and its quantity, in every location, in every warehouse, with how much is already promised to orders.

Transfer
Move stock between locations or warehouses, like your runs to Brim's, with both sides tracked.

Inventory Log
Every move, with who did it and when.

03 Outbound

Orders go out

Get trucks out faster, with the right items on them and your fill rate in view.

Picking
Pickers see exactly where each item is. Track who picked each order and your fill rate, and catch shorts before the truck leaves.

Check Orders
A second count before it ships, so mistakes get caught in the warehouse, not at the store.

Dispatch
Ditch the daily Google Sheets and Maps combo. Build routes and trucks in minutes, set the stop order and load the truck. Drivers see every stop in order, with your notes, right in the app.

04 Reconciliation

Check the numbers

Count faster, trust your numbers and see the sales you missed.

Cycle Counts
Count one section at a time instead of the whole warehouse, and fix what is off.

Route Returns
What comes back on the truck goes back on the shelf, so the count stays right.

Backorders
Every case you could not fill, so you see the sales you missed and buy them next.

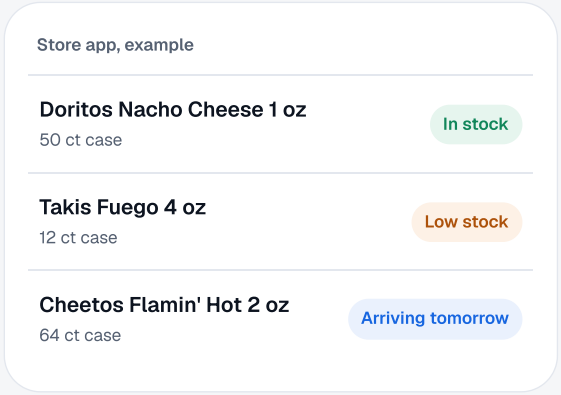
Then back to step 1. Backorders and low stock feed Plan Purchases.

Set up once: name your Locations the way your warehouse is laid out, and add your Vendors. Everything else builds on those two.

Your stores see it too

Stores order what you can fill, and what is on the way

Your stock levels flow into the store app, so stores can see what is in stock and what is running low before they order. That helps more of what you buy turn into sales.



In stock and low stock
Stores see what is running low and can choose what you have, instead of ordering something you will have to cut.

Arriving soon Coming soon
When your purchase order is due in, stores will see the item is arriving, so they can still order it today instead of skipping it.

How we roll it out

The full platform from day one, rolled out with your team

Every tab is yours from the start. We work through it with you in order and train your team at each step.

Phase 1

Map the warehouse

- ✓ Name your Locations, aisles and zones
- ✓ Add your Vendors and open Bills
- ✓ Receive and put away into each spot

Phase 2

Run the day on it

- ✓ Inventory Status every morning
- ✓ Pick by route, the way you do today
- ✓ Routes, trucks and drivers on the tablet

Phase 3

The whole loop

- ✓ Transfers to Brims tracked
- ✓ Weekly Cycle Counts and Route Returns
- ✓ Buying from Plan Purchases and Backorders

One system from the purchase order to the store's door.

Everything C&G buys, stores, picks, ships and counts, in one place your whole team can see.